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ntroduc	rtion

Investment Management Corporation is registered with the Securities and Exchange Commission (SEC) as an investment advisor. Brokerage and investment advisory services and fees differ, and it is important for you (the *retail investor*) to understand these differences. You may learn more about us and other investment advisors and brokers at no charge at <u>investor.gov/crs</u>.

## What investment services and advice can you provide me?

We offer investment advisory services to retail investors, including individuals, trusts, estates, foundations, charitable organizations, corporations, pension and profit-sharing plans, self-directed 401(k)s, IRAs, and IRA Rollovers.

IMC provides asset management services which involve us managing and trading your designated account(s). We have discretionary authority to decide which securities to purchase and sell for your account(s). IMC will discuss your investment goals and develop an overall strategy based on your investment goals. We will continuously monitor your account when providing asset management services and will be available to discuss your investment portfolio throughout the year.

## Item 2

# Relationships and Services

We generally require a minimum amount of \$100,000 of assets under management. This minimum may be waived in certain situations.

**For additional information**, please see Form ADV, Part 2A brochure sections 4, 7, 13, and 16.

**Conversation Starters**. Ask your financial professional:

- Given my financial situation, should I choose an investment advisory service? Why or why not?
- How will you choose investments to recommend to me?
- What is your relevant experience, including licenses, education, and other qualifications? What do these qualifications mean?

# Item 3

Fees, Costs, Conflicts, and Standard of Conduct

### What fees will I pay?

Fees are computed as a percentage of the investment portfolio's average daily market value for the quarter. Market value is based on trade date valuation and includes accrued interest. The rates on certain portfolios may be negotiable depending upon the size of the account and type of service. Fees for existing clients may be higher or lower than current posted rates. Fees are payable quarterly in advance. Our investment management services are continuous but may be terminated at any time by either party upon written notice.

You may incur brokerage commissions, transaction fees, and/or administrative charges imposed by custodians and broker-dealers.

We may use mutual funds or exchange-traded funds to fill specific portfolio needs. If we use these funds, you will incur the fund's management and administrative fees, plus our investment management fees.

We do not charge performance-based fees.

You will pay fees and costs whether you make or lose money on your investments. Fees and costs will reduce any amount of money you make on your investments over time. Please make sure you understand what fees and costs you are paying.

For additional information, please see Form ADV, Part 2A brochure sections 5 and 6.

**Conversation Starters**. Ask your financial professional:

 Help me understand how these fees and costs might affect my investments. If I give you \$100,000 to invest, how much will go to fees and costs, and how much will be invested for me?

What are your legal obligations to me when acting as my investment advisor? How else does your firm make money and what conflicts of interest do you have?

When we act as your investment advisor, we act as a fiduciary, which means we must act in your best interest and not put our interest ahead of yours. At the same time, the way advisors make money creates some conflicts with your interests. You should understand and ask us about these conflicts because they can affect the investment advice we provide you. Here is an example to help you understand what this means. If you retain our investment advisory service for an IRA account, we will receive current and future advisory fees for our ongoing investment management. Therefore, we have an incentive to recommend that our investment advisory firm be retained over any other available investment advisory firms.

For additional information, please see Form ADV, Part 2A brochure section 4.

Conversation Starters. Ask your financial professional:

• How might your conflicts of interest affect me, and how will you address them?

## How do your financial professionals make money?

Our financial professionals are paid salaries. We do not receive any commissions, in connection with providing investment advice to clients. The firm does not directly or indirectly compensate any person for client referrals.

# Item 4 Disciplinary

History

## Do your financial professionals have legal or disciplinary history?

No. Investment Management Corporation and its employees have not been subject to any legal or disciplinary events. We encourage you to seek additional information. Visit <a href="investor.gov/CRS">investor.gov/CRS</a> for a free and simple search tool to research our firm and our financial professionals.

### **Conversation Starters.** Ask your financial professional:

 As a financial professional, do you have any disciplinary history? For what type of conduct?

# Item 5

# Additional Information

Additional information about IMC and copies of our Form ADV Part 2A disclosure brochure and this relationship summary are available on the internet at investmentmanagementcorp.com/brochure. You can find other information about us on the SEC's Investment Adviser Public Disclosure website at adviserinfo.sec.gov. For additional current information and to request a copy of this relationship summary, we can be reached by phone at (540) 774-8899.

### **Conversation Starters**. Ask your financial professional:

- Who is my primary contact person?
- Is he or she a representative of an investment-advisor or a broker-dealer?
- Who can I talk to if I have concerns about how this person is treating me?